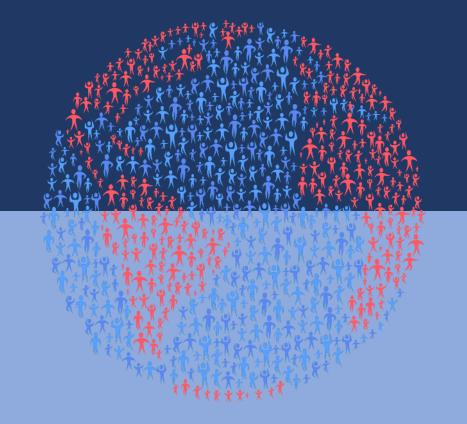


# **One Company**

Speeding up the global growth strategy



Tortona, June 2019



ONE COMPANY ASTM & SIAS GROUP





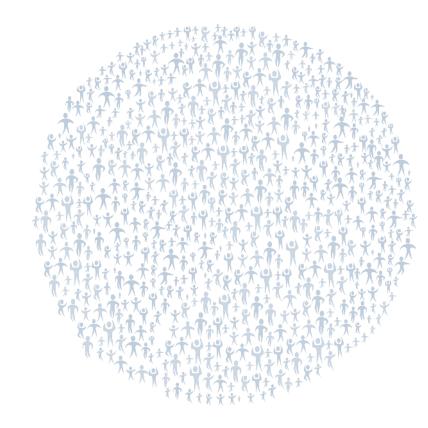
# **Transaction overview**

Strategic rationale



2







# Transaction overview





### **Transaction overview**

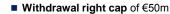
#### ONE COMPANY ASTM & SIAS GROUP

1. TRANSACTION OVERVIEW Transaction structure

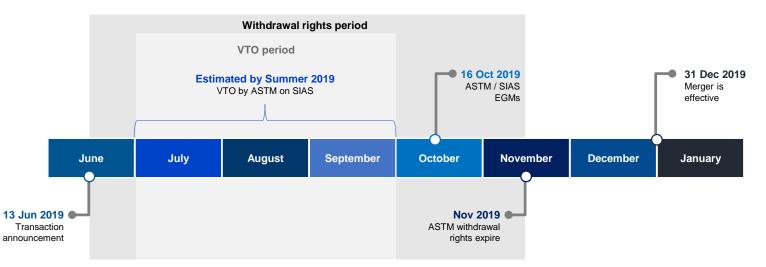
Merger exchange ratio Merger withdrawal

rights

- ASTM to launch a VTO on up to 5% (c.20% of Free Float) of SIAS share capital at a price of €17.50/sh
   SIAS to merge into ASTM conditionally to successful voluntary tender offer ("VTO") execution (waivable)
- 0.55x ASTM newly-issued shares for each SIAS ordinary share
- SIAS corporate purpose to be integrated in ASTM
- ASTM shareholders who do not approve transaction entitled to withdrawal rights (withdrawal right price of €21.76/sh)



### **Illustrative timeline**





# Strategic rationale





1

#### ONE COMPANY ASTM & SIAS GROUP

## 2. STRATEGIC RATIONALE



## Transaction rationale and main benefits

### Creation of a global leader in the infrastructure space

- Diversified and synergic portfolio with three business units covering the entire value chain under "One Company"
- Increasing the ability of business development and risk control
- Rationalisation of crossed shareholdings (e.g. Itinera, EcoRodovias)

### 2 Simplified corporate governance

- Organisational structure in line with Group strategy
- Streamlining of decision-making processes

### **3** Rationalised capital and cost structure

- Simplified capital structure and positive impact on access to capital markets
- A more efficient cost structure

### 4 Increased stock liquidity and reduced holding discount

- Reduced holding discount
- Increased stock liquidity of the combined entity
- Elimination of share price asymmetries and consolidation of the shareholder base
- Improved quality of stock coverage



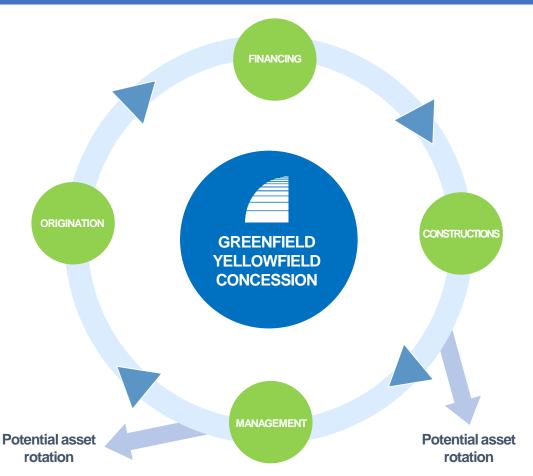
### Creation of a global leader in the infrastructure space

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## 2. STRATEGIC RATIONALE



A Global Player in the infrastructure sector, with particolar skills in the origination, financing, construction and management of concession, with a pro-active approach in portfolio management



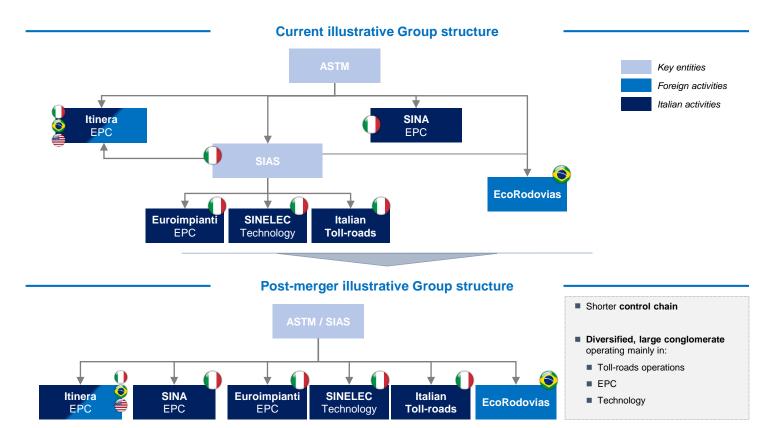


## Simplified corporate governance

#### ONE COMPANY ASTM & SIAS GROUP

# 2. STRATEGIC RATIONALE







# **Rationalised capital and cost structure**

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## 2. STRATEGIC RATIONALE



financing

Growth	<ul> <li>More efficient bidding process (i.e. increased success rate)</li> </ul>
	<ul> <li>Proactive approach in portfolio management</li> </ul>
Efficiency	<ul> <li>Economies of scale focused on procurement and services</li> </ul>
	<ul> <li>Simplified organisational structure</li> </ul>
	<ul> <li>Elimination of double listing costs</li> </ul>
Risk diversification	<ul> <li>Reduced risk and volatility</li> </ul>
Dividend policy	60% of the Combined Entity Consolidated Net Results
Rating	<ul> <li>Moody's confirmed the Baa2 senior secured rating and upgraded the company's senior unsecured MTN rating to Baa2 from Baa3</li> </ul>
	Fitch confirmed BBB+ for both secured and unsecured
VTO and withdrawal	<ul> <li>Very limited cost of funding</li> </ul>



### **ASTM & SIAS historical price performance**



## 2. STRATEGIC RATIONALE





Source: Factset

<sup>1</sup> Based on an offer price of €17.50/sh <sup>2</sup> Convertible bond maturity with strike price of €10.50

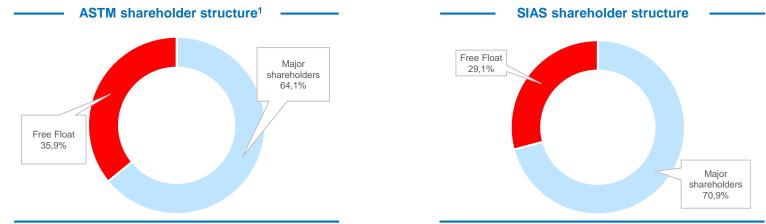


## Increased stock liquidity and reduced holding discount

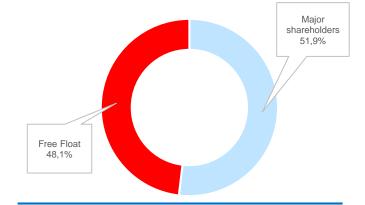
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## 2. STRATEGIC RATIONALE









<sup>1</sup> Excluding treasury shares



# Appendix

3





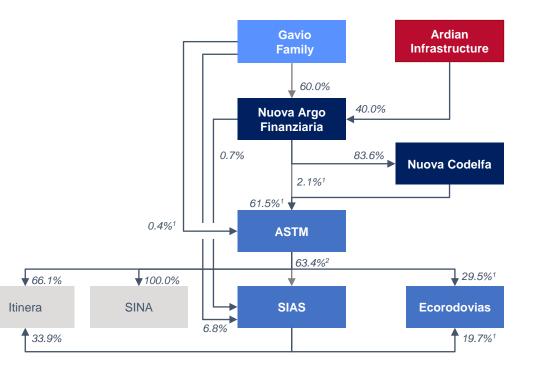
### **Current simplified Group structure**

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3. APPENDIX



Listed entities Other businesses



Note: Italian toll roads, Sinelec and Euroimpianti not included in representation <sup>1</sup> Refers to voting and economic rights, excl. treasury shares; <sup>2</sup> Incl. stake of SINA S.p.A. in SIAS



### **Conditions precedent**

### Completion of the Merger is subject to non-occurrence of:

#### ONE COMPANY ASTM & SIAS GROUP

### 3. APPENDIX



- i. the joint expert appointed pursuant to Article 2501-sexies of the Italian Civil Code issues a negative opinion regarding the fairness of the Exchange Ratio
- ii. the Merger Plan is not approved by even just one of the Extraordinary Shareholders' Meet-ings of ASTM and SIAS within 28 February 2020
- iii. the total outlay which ASTM would be obliged to make as a result of it exercising its Right of Withdrawal (as defined below) exceeds Euro 50 Million
- iv. ASTM does not come to hold 151,755,294 SIAS shares within the day before the signing date of the Merger deed, as a result of the VTO or of purchases outside the VTO in accordance with applicable law
- v. one of the Companies Participating in the Merger withdraws from the framework agreement due to the occurrence of a Material Adverse Event
- vi. the signing of the Merger deed does not take place by 31 May 2020

### Signing of the Merger deed conditional on the occurrence (or, where permitted, the waiver) of the following conditions:

- (a) where required under the pro tempore applicable law, the issue of the opinion of equivalence or similar measure by CONSOB with reference to the information document relating to the Merger referred to in Art. 1, paragraph 5, letter. f) of Regulation (EU) 2017/1129 (the "In-formation Document");
- (b) issuance by Borsa Italiana S.p.A. of the order of admission to trading on the "Mercato Telematico Azionario" of the ASTM shares issued to service the Merger
- (c) issuance of the consent to the Merger by the counterparties of some contracts relating to bank loans and hedging derivatives, which the Companies are parties to

It is specified that (1) the conditions referred to in the preceding paragraphs (iv), (vi) and (c) can be waived by ASTM and SIAS only by prior written consent of both Companies and (2) the condition referred to in the previous paragraph (iii) can be waived by ASTM.



ONE COMPANY ASTM & SIAS GROUP





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