

PRESS RELEASE

The Board of Directors approves the Interim Financial Report as at 30 June 2018

**INCREASE IN NET PROFIT (+81%), EBITDA (+7.4%), REVENUES (+17.4%)**

**Key highlights of consolidated economic and financial results**

- **Net profit:** €83.3 million (+81%)
- **EBITDA:** €353.7 million (+7.4%)
- **Revenues:** €764.2 million (+17.4%)
- **Operating cash flow:** €271.4 million (+9.4%)
- **Net financial indebtedness:** €1,410.3 million, which takes into account the investment in the A21 Piacenza-Brescia stretch for approximately €221<sup>1</sup> million
- **Motorway network:** 4,156<sup>2</sup> km, with an increase of 960.6 km

**Motorway concessions sector**

- **Italy:** +8.5%<sup>3</sup> EBITDA motorway sector (€349m)  
+7.03%<sup>4</sup> traffic along the motorway network controlled by Sias ("heavy vehicles" +12.75%, "light vehicles" +5.07%)  
Motorway network: 1,423 km, with an increase of 111.6<sup>5</sup> km
- **Brazil<sup>6</sup>:** +27.8% net profit for Ecorodovias (227.6 million Reais)  
+4.3% EBITDA pro-forma for Ecorodovias (891.4 million Reais)  
+2.4%<sup>7</sup> traffic along the Ecorodovias motorway network  
Motorway network: 2,649 km, with an increase of 849 km

**Construction sector**

- **Itinera:** Revenue equal to €247 million (+55.7%)  
Backlog: €4.0 billion - of which 59.3% abroad  
Net financial position: positive for €6.0 million

*Tortona, 2 August 2018.* The Board of Directors of ASTM, in today's meeting chaired by Professor Gian Maria Gros-Pietro, examined and approved the "Interim Financial Report as at 30 June 2018".

The main economic and financial figures of the Group and performance of its business sectors are analysed below.

<sup>1</sup> Amount paid to MIT and to the outgoing licensee (€301m), net of liquidity from the disposal of shares in Autovia Padana S.p.A. (€80.3m).

<sup>2</sup> Of which 1,423 km in Italy, 2,649 km in Brazil and 84 km in UK.

<sup>3</sup> +5.18% on a like for like basis net of EBITDA for the period from March to June 2018 related to the Piacenza-Cremona-Brescia stretch, of which the concession managed by the subsidiary Autovia Padana S.p.A. became effective on 1 March 2018.

<sup>4</sup> -0.31% on a like for like basis net of traffic for the period from March to June 2018 related to the Piacenza-Cremona-Brescia stretch, of which the concession managed by the subsidiary Autovia Padana S.p.A. became effective on 1 March 2018 (+2.59% heavy vehicles, -1.30% light vehicles).

<sup>5</sup> Of which 23 km under construction.

<sup>6</sup> The group operates on the Brazilian market through its joint subsidiary Ecorodovias Infraestrutura and Logistica SA.

<sup>7</sup> -1.5% on a like for like basis, taking into account the effects of the tax on "suspended axles" and the truckers' strikes who affected the period from May 21 to June 3, 2018.

## ANALYSIS OF ECONOMIC AND FINANCIAL HIGHLIGHTS

### CONSOLIDATED GROUP ECONOMIC DATA<sup>1</sup>

Total **"revenues"** amounted to EUR **764.2** million (EUR 651 million in the first half of 2017), with a total growth of 17.4% compared to the same period of the previous financial year.

The item **"motorway sector revenue"** totalled EUR 539.2 million (EUR 500.3 million in the first half of 2017) and breaks down as follows:

- **"net toll revenue"**, equal to EUR 523.8 million, up by EUR 38.4 million (+7.91%) following revenue of the licensee Autovia Padana related to the period from March to June 2018 (EUR +20.5 million), the recognition of toll adjustments as from 1 January 2018 (EUR +15.8 million) and the growth in the traffic mix/volumes/tolls (EUR + 2.1 million)
- **"rental income – royalties from service areas"** of EUR 15.4 million.

**"Construction sector revenue"** amounts to EUR 182.1 million, recording a positive change of EUR 76.7 million due mainly to the consolidation of Halmar Group production, of which control was acquired in the second half of 2017.

**"Engineering sector revenue"** was equal to EUR 3.1 million, with production basically in line with the same period of the previous year.

**"Technology sector revenue"** was equal to EUR 17.3 million.

**"Operating costs"**, equal to a total of EUR **410.5** million, grew by EUR 88.7 million, mainly due to consolidation of the Halmar Group, as well as costs of the licensee Autovia Padana related to the period from March to June 2018.

With regard to the above, the **"gross operating margin"** amounted to EUR **353.7** million, **increasing by EUR 24.5 million**, and reflects the changes in the Group's business segments. In particular, this result reflects the growth in the gross operating margin of the "motorway sector" (equal to EUR +27.4 million) and the decrease in the "engineering" sector" (EUR -2.1 million).

**"Non-recurring items"**, negative by EUR 2.6 million, are attributable to charges for the period related to the project to reorganise and optimise procedures and streamline resources.

The item **"net amortisation/depreciation and provisions"** totalled EUR 146.3 million (EUR 177.4 million in the first half of 2017); the change compared to the first half of the previous year is the result of the following: (i) higher net provisions for the "restoration, replacement or maintenance of non-compensated revertible assets" for EUR 7.3 million (ii) higher depreciation and amortisation for EUR 0.3 million<sup>2</sup> and (iii) lower provisions for risks and charges for EUR 38.7 million. The latter change is mainly due to the provision for risks allocated in the first half of the previous year by the subsidiary SATAP S.p.A. (A21 stretch), the concession of which expired on 30 June 2017<sup>3</sup>.

The item **"financial income"** is equal to EUR **11.5** million, with a decrease of EUR 7.2 million, resulting from lower capital gains from disposals of investments and lower income on exchange differences, partially offset by higher dividends distributed by investees.

**"Financial charges"** - including charges on interest rate swap agreements - decreased by EUR 5.0 million, due to the process to streamline financial resources and borrowing<sup>4</sup>. The change in **"financial charges capitalised"** is mainly related to the trend of investments made.

The item **"profit of companies accounted for by the equity method"** included the share of profits from jointly controlled entities and associated companies. More specifically, it reflects the profits recorded by ATIVA S.p.A. (amount EUR 9.5 million), SITAF S.p.A. (EUR 8.4 million), Primav Infrastruttura S.A. (EUR 6.5 million), Ecorodovias Infrastruttura e Logistica S.A. (EUR 1.5 million), Road Link Holding Ltd. (EUR 0.4 million), SITRASB S.p.A. (EUR 0.4 million), ASTA S.p.A. (EUR 0.4 million), Mill Basin Bridge Contractors (EUR 0.1 million), partially offset by the pro-quota of losses attributable to TEM S.p.A./TE S.p.A. (EUR 5.5 million) and Sabrom S.p.A. (EUR 0.3 million).

The **portion assigned to Parent Company's Shareholders of profit for the period**, net of taxes, was equal to eur **83.3** million /EUR 46 million in the first half of 2017).

<sup>1</sup> The analysis of economic figures for the first half of 2018 reflect data related to the management of the A21 Piacenza-Cremona-Brescia stretch, as from 1 March 2018, following the concession managed by the subsidiary Società di Progetto Autovia Padana S.p.A. ("Autovia Padana") becoming effective, as well as data for the Halmar Group, consolidated as from 1 July 2017.

<sup>2</sup> In determining the depreciation and amortisation of non-compensated revertible assets, the "takeover values" in the financial economic plans approved by the Granting Body in September 2017 and the agreements signed with said with reference to the A21 stretch, were also considered.

<sup>3</sup> These provisions had been allocated as regards the uncertain scenario resulting, inter alia, from the non-finalisation of the Financial Economic Plan update procedure for the regulatory period 2013-30 June 2017. This scenario was resolved by agreements signed with the Grantor in September 2017.

<sup>4</sup> On 30 June 2017, the subsidiary SIAS S.p.A. repaid the SIAS 2005-2017 convertible bond loan; on 8 February 2018, the subsidiary SIAS S.p.A. issued the SIAS 2018-2028 bond loan.

## Summary table of consolidated earnings data

<i>(amounts in thousands of EUR)</i>	1HY 2018	1HY 2017	Changes
Motorway sector revenue – operating activities <sup>(1)</sup>	539,236	500,321	38,915
Construction sector revenue <sup>(2)</sup>	182,076	105,394	76,682
Engineering sectors revenue	3,096	3,340	(244)
Technology sector revenue	17,331	18,704	(1,373)
Other revenue <sup>(3)</sup>	22,503	23,259	(756)
<b>Total turnover</b>	<b>764,242</b>	<b>651,018</b>	<b>113,224</b>
Operating costs <sup>(1)(2)(3)</sup>	(410,520)	(321,821)	(88,700)
<b>Gross operating margin</b>	<b>353,722</b>	<b>329,198</b>	<b>24,525</b>
Non-recurring items	(2,562)	(4,543)	1,981
<b>Gross operating margin "reported"</b>	<b>351,160</b>	<b>324,655</b>	<b>26,505</b>
Net amortisation/depreciation and provisions	(146,280)	(177,411)	31,131
<b>Operating income</b>	<b>204,880</b>	<b>147,244</b>	<b>57,636</b>
Financial income	11,537	18,722	(7, 185)
Financial charges	(49,556)	(54,593)	5,037
Capitalised financial charges	6,385	10,483	(4,098)
Write-down of equity investments	-	(1,122)	1,122
Profit (loss) of companies accounted for by the equity method	21,440	1,058	20,382
<b>Net financial income</b>	<b>(10,194)</b>	<b>(25,452)</b>	<b>15,258</b>
<b>Profit before tax</b>	<b>194,686</b>	<b>121,792</b>	<b>72,894</b>
Income taxes (current and deferred)	(52,651)	(35,339)	(17,312)
<b>Profit (loss) for the period for continued operation</b>	<b>142,035</b>	<b>86,453</b>	<b>55,582</b>
Profit (loss) for the period of "assets held for sale net of taxes" (Discontinued Operation) <sup>(4)</sup>	-	348	(348)
<b>Profit (loss) for the period</b>	<b>142,035</b>	<b>86,801</b>	<b>55,234</b>
• Profit assigned to Non-Controlling Interests <i>(Continued operation)</i>	58,700	40,404	18,296
• <b>Profit assigned to the Parent Company's Shareholders (Continued Operation)</b>	<b>83,335</b>	<b>46,049</b>	<b>37,286</b>
• Profit assigned to Non-Controlling Interests <i>(Discontinued Operation)</i>	-	130	(130)
• <b>Profit assigned to the Parent Company's Shareholders (Discontinued Operation)</b>	<b>-</b>	<b>218</b>	<b>(218)</b>

(1) Amounts net of the fee/additional fee payable to ANAS (EUR 39.7 million in the first half of 2018 and EUR 36.4 million in the first half of 2017).

(2) With regard to licensee companies, IFRIC 12 sets out full recognition in the income statement of costs and revenues for "construction activity" concerning non-compensated reversible assets. In order to provide a clearer representation in the table above, these components – amounting to EUR 98.8 million in the first half of 2018– of which EUR 68 million relating to the motorway sector and EUR 30.8 million relating to the construction sector (EUR 89.5 million referred to the motorway sector and EUR 19.7 million referred to the construction sector, in the first half of 2017) – were reversed for the same amount from the corresponding revenue/cost items.

(3) Amounts net of cost reversals/revenues were equal to EUR 3.3 million in 2018 (EUR 3.2 million in the first half of 2017).

(4) In the first half of 2017, the item "Profit (loss) from discontinued operation" referred to the assets and liabilities from Fiera Parking S.p.A. being classified as assets held for sale, pursuant to IFRS 5, as a result of the sale programme launched in the first half of 2017 by the subsidiary SIAS Parking S.r.l..

## GROUP CONSOLIDATED FINANCIAL DATA

"Adjusted net financial indebtedness" as at 30 June 2018 was equal to EUR **1,410.3** million (EUR 1,333.1 million as at 31 December 2017), and - despite payment of the concession price related to the Piacenza-Cremona-Brescia stretch to the Ministry of Infrastructure and Transport, as well as takeover indemnity paid to the outgoing licensee for a total of approximately EUR 301 million, this item increased by only EUR 77.2 million compared to figures as at 31 December 2017.

The change in the period was mainly due to: (i) the payment of dividends by the Parent Company (EUR 23.6 million), (ii) the payment of dividends by Subsidiaries to minority shareholders (EUR 36.6 million), (iii) the development of improvement works for the Group's motorway infrastructure (EUR 68 million), (iv) the above mentioned payment of the concession price relative to the Piacenza-Cremona-Brescia stretch to the Ministry of Infrastructure and Transport, as well as compensation for the takeover to the outgoing licensee for a total amount of approximately EUR 301 million, (v) the development of other tangible and intangible works (EUR 17.9 million), (vi) the acquisition of equity investments and minorities (EUR 35.4 million), (vii) subscription to investment funds (EUR 7.5 million), (viii) the purchase of treasury shares net of disposals (EUR 3.6 million). These outlays were offset by: (i) "operating cash flow" (equal to EUR 271.6 million), (ii) liquidity from the disposal of shares held in Autovia Padana S.p.A. (equal to EUR 80.3 million) and other equity investments (equal to EUR 5.3 million) and (iii) the change in net working capital and other minor changes (equal to EUR 32,8 million).

The "net financial indebtedness" as at 30 June 2018 also included the positive difference accrued during the period (EUR 10 million) with regard to the fair value of IRS contracts (no cash item).

The item "non-current financial receivables" includes (i) receivables equal to EUR 112,9 million in the "takeover value" for the A21 Torino-Piacenza stretch whose concession expired on 30 June 2017, (ii) EUR 18.6 million related to "investment funds" subscribed in order to invest cash, as well as (iii) EUR 2.3 million which - as provided for by the interpretation of IFRIC 12 - refer to the discounted value of the medium/long term portion of cash flows related to the so-called "minimum amount guaranteed by the Granting Body".

The change in the "discounted value of the payable due to ANAS – Central Insurance Fund" is due to the assessment of the charges for discounting the payable.

**Available financial resources** as at 30 June 2018 totalled EUR 2,795 million.

### Summary table of consolidated financial data

<i>(amounts in thousands of EUR)</i>	<b>30/6/2018</b>	<b>31/12/2017</b>	<b>Changes</b>
A) Cash and cash equivalents	1,077,125	554,936	522,189
B) Securities held for trading	-	5,915	(5,915)
<b>C) Liquidity (A) + (B)</b>	<b>1,077,125</b>	<b>560,851</b>	<b>516,274</b>
<b>D) Financial receivables</b>	<b>500,263</b>	<b>486,002</b>	<b>14,261</b>
E) Bank short-term borrowings	(94,587)	(34,846)	(59,741)
F) Current portion of medium/long-term borrowings	(293,566)	(273,770)	(19,796)
G) Other current financial liabilities	(69,106)	(46,355)	(22,751)
<b>H) Short-term borrowings (E) + (F) + (G)</b>	<b>(457,259)</b>	<b>(354,971)</b>	<b>(102,288)</b>
<b>I) Current net cash (C) + (D) + (H)</b>	<b>1,120,129</b>	<b>691,882</b>	<b>428,247</b>
J) Bank long-term borrowings	(940,117)	(950,801)	10,684
K) Hedging derivatives	(45,062)	(55,092)	10,030
L) Bonds issued	(1,536,085)	(994,062)	(542,023)
M) Other long-term payables	(2,531)	(2,363)	(168)
<b>N) Long-term borrowings (J) + (K) + (L) + (M)</b>	<b>(2,523,795)</b>	<b>(2,002,318)</b>	<b>(521,477)</b>
<b>O) Net financial indebtedness<sup>(*)</sup> (I) + (N)</b>	<b>(1,403,666)</b>	<b>(1,310,436)</b>	<b>(93,230)</b>
P) Non-current financial receivables	133,859	113,595	20,264
Q) Discounted value of the payable due to ANAS – Central Insurance Fund	(140,501)	(136,273)	(4,228)
<b>R) "Adjusted" net financial indebtedness (O) + (P) + (Q)</b>	<b>(1,410,308)</b>	<b>(1,333,114)</b>	<b>(77,194)</b>

<sup>(\*) Pursuant to ESMA Recommendation</sup>

## MOTORWAY CONCESSIONS SECTOR

### Motorway traffic performance - Italy

As regards performance in the motorway concessions sector, the overall traffic trend in the first half of 2018 is reported, compared to the same period in 2017, reflecting a **growth of 7.03%** (-0.31% on a uniform basis) – with reference to both the "heavy vehicles" category (+**12.75%**) and "light vehicles" category (+**5.07%**).

Data on traffic for the first half of 2018 was positively affected - as from 1 March 2018 - by the concession related to the A21 Piacenza-Cremona-Brescia stretch. On a like for like basis with the first half of 2017, traffic data show (i) an increase of 2.59% in "heavy vehicles", confirming the positive trend of the last few financial years, (ii) a downturn of 1.30% in "light vehicles" mainly affected by poor weather conditions in the winter months (with the temporary closure of some motorway sections on request of the authorities), and in April and June.

### Regulatory framework - Italy

With reference to the subsidiary **Autostrada Asti Cuneo S.p.A.**, contacts with the Granting Body continued during the period for the definition of the financial framework for completion of the infrastructure. In this regard, on **27 April 2018** the **European Commission** notified that it had **approved**, on the basis of EU regulations on State aid, the plan presented by the Italian Government to **fund the completion of the A33 Asti-Cuneo motorway stretch overseen by SATAP S.p.A. – A4 stretch (cross financing) for the extension of the concession for a further 4 years** and the **recognition of a takeover value**. Procedures required by national regulations (first and foremost approval by CIPE) to make the riders relative to the A33 and A4 stretches effective in order to implement the cross financing are pending.

During the period, following registration of the interministerial decrees of approval by the Court of Audits, the **riders became effective**; these implement updates to financial plans for the 2014-2018 period of the licensees **Autostrada del Fiori S.p.A. - A10 Stretch**, **SALT p.A. - A12 Stretch** and **SAV S.p.A.**

### Ecorodovias

With reference to Ecorodovias Infraestrutura e Logística S.A., one of the main operators of Brazilian motorways of which the group has joint control and listed on the Novo Mercado Bovespa ("Ecorodovias"), the Company posted the following in the first half of 2018:

- a **net profit** equal to **227.6** million Reais (EUR 50.7 million<sup>1</sup>), **up 27.8**;
- a pro-forma **EBITDA** equal to **891.4** million Reais (EUR 198.6 million<sup>1</sup>), **up 4.3%**;
- **motorway sector revenue** equal to **1,301.5** million Reais (EUR 290 million<sup>1</sup>), **up 1.5%**;
- a **2.4% increase in traffic volumes**<sup>2</sup>.

<sup>1</sup> Based on the Euro/Reais exchange rate of 4.4876 as at 29 June 2018

<sup>2</sup> -1.5% on a like-for-like basis, taking into account the effects of the tax on "suspended axles" and the truckers' strikes who affected the period from May 21 to June 3, 2018.

## CONSTRUCTION SECTOR

### Itinera Group

The Itinera Group is an international player in the development of major infrastructure.

The Group's main operating areas, besides Italy, cover central and northern Europe (Denmark, Sweden, Romania, Austria), the US, Brazil, Gulf nations (UAE, Kuwait, Oman), and Southern Africa (Kenya, Botswana).

In the first half of 2018, the Itinera Group posted a “**revenue**” equal to approximately EUR **247**<sup>1</sup> million (EUR 158 million in the first half of 2017). The change compared to the first half of 2017 is attributable - for an amount equal to EUR 72 million - to Halmar Group production, of which control was acquired in July 2017.

The “**net financial position**” at 30 June 2018 showed a positive balance of approximately EUR **6.0** million (a net financial position of EUR 20.8 million as at 31 December 2017).

The “**backlog**” of the Itinera Group as at 30 June 2018, as of the update to the investments plan to which individual activities refer, amounted to approximately EUR **4.0**<sup>2</sup> billion, of which **59.3%** from **abroad**.

The overall *pipeline* of the companies activities, between pre-qualification and tenders being prepared or pending outcomes totalled approximately EUR **4.3** billion, of which approximately 50% divided between the US and north Europe, 10% related to projects in East Europe, 26% to projects in Italy and the remaining figure to the Middle East and Southern Africa.

## BUSINESS OUTLOOK

As regards motorway concessions, the adoption of a regulatory framework that is stable and effective following the signing of riders, the positive trend in heavy traffic, as well as streamlining policies adopted by Group companies should enable the results of Italian subsidiaries operating in the motorway sector to be further consolidated during the year under review.

Moreover, the profit/loss for the period of the Group will also positively reflect the effects of the management - as from 1 March 2018 - of the Piacenza-Cremona-Brescia stretch, the results of the Brazilian companies which are part of the Ecorodovias Group, as well as the effects of agreements relative to “Sistema Tangenziale Esterna-Brebemi”.

As regards the construction sector, a considerable growth in turnover is expected, besides the contribution from the Halmar Group consolidated for the entire year, as well as the start of production on significant contracts already acquired.

The ASTM Group also expects to continue its process of development on international markets, through its subsidiaries in various operating segments (concessions, construction, engineering and technology), and in particular for this purpose has started activities to identify Public-Private Partnership (“PPP”) initiatives, with particular reference to the US and north European infrastructure markets.

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<sup>1</sup> Amount including intergroup eliminations

<sup>2</sup> Data resulting from the conversion exchange rates as at 29 June 2018 for contracts in currencies other than the euro.



## DOCUMENTATION FILING

The Interim Financial Report at 30 June 2018 shall be made available within the terms set out by the law on the Company's website: [www.astm.it](http://www.astm.it), at the registered office of the company, at Borsa Italiana S.p.A. and on the authorised storage platform [www.emarketstorage.com](http://www.emarketstorage.com).

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*The manager in charge of drawing up the corporate accounting documentation, Mrs Lucia Scaglione, hereby declares - pursuant to Paragraph 2, Article 154 bis of the Consolidated Law on Finance - that the accounting disclosure contained in this press release corresponds to the Company's documentary records, books and accounting entries.*

### **Annexes**

*Abridged Interim Financial Statements: "Balance Sheet", "Income Statement", "Statement of Comprehensive Income" and "Cash Flow Statement".*

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## ALTERNATIVE PERFORMANCE MEASURES

Pursuant to Consob Communication of 3 December 2015 implementing in Italy the guidelines on Alternative Performance Measures (hereinafter also "APM") issued by the European Securities and Markets Authority (ESMA), which are mandatory when publishing regulated information or prospectuses after 3 July 2016, the criteria used to develop the main APMs published by the ASTM Group are described below.

The APMs presented in the "Management Report" are considered relevant for assessing the overall operating performance of the Group, the operating segments and the individual Group companies. In addition, the APMs are considered to provide better comparability over time of the same results, although they are not a replacement or an alternative to the results provided in the "Consolidated Financial Statements" according to the IAS/IFRS (official or reported data).

With reference to the APMs relating to the consolidated results, it should be noted that, in the "Economic, equity and financial data" section, the ASTM Group presents reclassified financial statements that differ from those envisaged by the IAS/IFRS included in the Condensed Consolidated Half-yearly Financial Statements; therefore, the reclassified consolidated income statement, consolidated statement of financial position and net financial indebtedness contain, in addition to the economic-financial and equity data governed by the IAS/IFRS, certain indicators and items derived therefrom, although not required by said standards and therefore called "APMs".

The main APMs presented in the Management Report and a summary description of their composition, as well as a reconciliation with the corresponding official data, are provided below:

- a) "Turnover": differs from "Total revenues" in the Consolidated Financial Statements as it does not include (i) revenues for the design and construction of non-compensated reversible assets, (ii) the toll/surcharge payable to ANAS, (iii) reversals of costs/revenues for consortium companies (iv) and "non-recurring" revenue items that the Company does not deem can be replicated.
- b) "Revenue": Revenue in the constructions sector refers to revenues for works and planning and changes in works to order.
- c) "Gross operating margin": is the summary indicator of operating performance and is determined by subtracting from the "Total revenue" all recurring operating costs, excluding amortisation and depreciation, provisions and write-downs of intangible and tangible assets. The "Gross operating margin" does not include the balance of non-recurring items, the balance of financial items and taxes.
- d) "Reported gross operating margin": is calculated by adding/subtracting "non-recurring" operating costs and revenue to/from the "gross operating margin".
- e) "Operating income": measures the profitability of total capital invested in the company and is determined by subtracting the amortisation and depreciation, provisions and write-downs of intangible and tangible assets from the "gross operating margin".
- f) "Net invested capital": shows the total amount of non-financial assets, net of non-financial liabilities.
- g) Backlog: the orders acquired by the constructions sector, but not yet performed.
- h) "Adjusted net financial indebtedness": is the indicator of the net invested capital portion covered by net financial liabilities and corresponds to "Current and non-current financial liabilities", net of "Current financial assets", "Insurance policies" "Investment Funds", "Receivables for the takeover value" and "Financial receivables from minimum guaranteed amounts (IFRIC 12)". Note that the "Adjusted net financial indebtedness" differs from the net financial position prepared in accordance with the ESMA recommendation of 20 March 2013, as it includes the "Present value of the amount due to ANAS – Central Insurance Fund" and "Non-current financial receivables". The adjusted net financial indebtedness statement contains an indication of the value of the net financial position prepared in accordance with the aforementioned ESMA recommendation.
- i) "Operating cash flow": is the indicator of the cash generated or absorbed by operations and was determined by adding to the profit for the year the amortisation and depreciation, the adjustment of the provision for restoration/replacement of non-compensated reversible assets, the adjustment of the employee severance indemnity provision, the provisions for risks, the losses (profits) of companies accounted for by the equity method and the write-downs (revaluations) of financial assets, and by subtracting the capitalisation of financial charges.



**ASTM Group  
Interim Financial Statements  
as at 30 June 2018**

Consolidated balance sheet

<i>(amounts in thousands of EUR)</i>	30 June 2018	31 December 2017
<b>Assets</b>		
<b>Non-current assets</b>		
Intangible assets		
goodwill	84,771	82,865
other intangible assets	15,413	14,685
Concessions – non-compensated revertible assets	3,159,638	2,909,419
<b>Total intangible assets</b>	<b>3,259,822</b>	<b>3,006,969</b>
Tangible assets		
property, plant, machinery and other assets	101,025	103,109
financial lease assets	7,058	7,590
<b>Total tangible assets</b>	<b>108,083</b>	<b>110,699</b>
Non-current financial assets		
equity accounted investments	964,388	1,007,179
other investments	119,027	123,917
other non-current financial assets	452,510	476,743
<b>Total non-current financial assets</b>	<b>1,535,925</b>	<b>1,607,839</b>
Deferred tax credits	148,365	151,079
<b>Total non-current assets</b>	<b>5,052,195</b>	<b>4,876,586</b>
<b>Current assets</b>		
Inventories	183,632	156,334
Trade receivables	220,911	208,267
Current tax credits	45,261	29,340
Other receivables	83,301	55,385
Current financial assets	295,638	249,603
<b>Total</b>	<b>828,743</b>	<b>698,929</b>
Cash and cash equivalents	1,077,125	554,936
<b>Subtotal Current assets</b>	<b>1,905,868</b>	<b>1,253,865</b>
Discontinued operations/Non-current assets held for sale	47,918	46,942
<b>Total current assets</b>	<b>1,953,786</b>	<b>1,300,807</b>
<b>Total assets</b>	<b>7,005,981</b>	<b>6,177,393</b>
<b>Shareholders' equity and liabilities</b>		
<b>Shareholders' equity</b>		
Shareholders' equity attributed to the Parent Company		
share capital	46,119	46,221
reserves and earnings	1,808,083	1,812,865
<b>Total</b>	<b>1,854,202</b>	<b>1,859,086</b>
Capital and reserves attributed to minority interests	1,098,105	1,006,954
<b>Total shareholders' equity</b>	<b>2,952,307</b>	<b>2,866,040</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
Provisions for risks and charges and employee severance indemnity	210,343	211,831
Trade payables	-	-
Other payables	205,549	203,234
Bank debt	940,117	950,801
Hedging derivatives	45,062	55,092
Other financial liabilities	1,538,616	996,425
Deferred tax liabilities	59,268	59,501
<b>Total non-current liabilities</b>	<b>2,998,955</b>	<b>2,476,884</b>
<b>Current liabilities</b>		
Trade payables	276,548	241,795
Other payables	244,466	213,746
Bank debt	388,153	308,616
Other financial liabilities	69,106	46,355
Current tax liabilities	76,446	23,957
<b>Subtotal current liabilities</b>	<b>1,054,719</b>	<b>834,469</b>
Liabilities directly related to Discontinued operations/Non-current assets held for sale	-	-
<b>Total current liabilities</b>	<b>1,054,719</b>	<b>834,469</b>
<b>Total liabilities</b>	<b>4,053,674</b>	<b>3,311,353</b>
<b>Total shareholders' equity and liabilities</b>	<b>7,005,981</b>	<b>6,177,393</b>

## Consolidated income statement

<i>(amounts in thousands of EUR)</i>	1st half 2018	1st half 2017
<b>Revenues</b>		
motorway sector – operating activities	578,925	536,749
motorway sector – planning and construction activities	67,988	89,501
construction sector - planning and construction activities	30,781	19,655
construction sector	182,076	105,394
engineering sector	3,096	3,340
technology sector	17,331	18,704
Other	25,861	26,434
<b>Total revenue</b>	<b>906,058</b>	<b>799,777</b>
Payroll costs	(146,128)	(121,796)
Costs for services	(287,364)	(254,706)
Costs for raw materials	(48,606)	(34,538)
Other costs	(73,440)	(64,426)
Capitalised costs on fixed assets	640	344
Amortisation, depreciation and write-downs	(144,609)	(144,012)
Adjustment of the provision for restoration, replacement and maintenance of non-compensated revertible assets	(1,609)	5,717
Other provisions for risks and charges	(62)	(39,116)
Financial income:		
from unconsolidated investments	3,969	7,426
other	7,568	11,296
Financial charges:		
interest expense	(40,906)	(41,759)
other	(2,265)	(2,351)
write-down of equity investments	-	(1,122)
Profit (loss) of companies accounted for by the equity method	21,440	1,058
<b>Profit (loss) before taxes</b>	<b>194,686</b>	<b>121,792</b>
Taxes		
Current taxes	(50,149)	(39,598)
Deferred taxes	(2,502)	4,259
<b>Profit (loss) for the period for continued operation</b>	<b>142,035</b>	<b>86,453</b>
<i>Profit (loss) for assets held for sale net of taxes (Discontinued Operation)</i>	-	348
<b>Profit (loss) for the period</b>	<b>142,035</b>	<b>86,801</b>
• portion assigned to Non-Controlling Interests (Continued Operation)	58,700	40,404
• <b>portion assigned to Parent Company's Shareholders (Continued Operation)</b>	<b>83,335</b>	<b>46,049</b>
• Share assigned to Non-Controlling Interests (Discontinued Operation)	-	130
• <b>Share attributable to the Group (Discontinued Operation)</b>	-	<b>218</b>
<b>Earnings per share</b>		
• Earnings (euro per share) (Continued Operation)	0.901	0.498
• Earnings (euro per share) (Discontinued Operation)	-	0.002

## Comprehensive income statement

<i>(amounts in thousands of EUR)</i>	1st half 2018	1st half 2017
<b>Profit (loss) for the period (a)</b>	<b>142,035</b>	<b>86,801</b>
Actuarial profit (loss) on employee benefits (Employee Severance Indemnity)	-	-
Actuarial profit (loss) on employee benefits (Employee Severance Indemnity) – companies accounted for by the equity method	-	-
Tax effect on profit (loss) that will not be subsequently reclassified in the Income Statement when certain conditions are met	-	-
<b>Profit (loss) that will not be subsequently reclassified in the Income Statement (b)</b>	<b>-</b>	<b>-</b>
Profit (loss) posted to "reserves for revaluation to fair value" (financial assets available for sale)	554	(5,758)
Profit (loss) posted to "reserve for cash flow hedge" ( <i>interest rate swap</i> )	10,937	24,384
Profit (loss) posted to "reserve for cash flow hedge" ( <i>foreign exchange hedge</i> )	1,448	(4,780)
Portion of other profit/(loss) of companies accounted for by the equity method (reserve for foreign exchange translations)	(70,772)	(59,757)
Tax effect on profit (loss) that will be subsequently reclassified in the Income Statement when certain conditions are met	(1,436)	(3,729)
<b>Profit (loss) that will be subsequently reclassified in the Income Statement when certain conditions are met (c)</b>	<b>(59,269)</b>	<b>(49,640)</b>
<b>Comprehensive income (a) + (b) + (c)</b>	<b>82,766</b>	<b>37,161</b>
<ul style="list-style-type: none"> <li>• portion assigned to Non-Controlling Interests (Continued Operation)</li> <li>• <b>portion assigned to Parent Company's Shareholders (Continued Operation)</b></li> <li>• Share assigned to Non-Controlling Interests (Discontinued Operation)</li> <li>• <b>Share attributable to the Group (Discontinued Operation)</b></li> </ul>	52,995 <b>29,771</b> - -	36,566 <b>(193)</b> 294 <b>494</b>

## Consolidated cash flow statement

<i>(amounts in thousands of EUR)</i>	1st half 2018	1st half 2017
<b>Beginning cash and cash equivalents</b>	<b>554,936</b>	<b>877,185</b>
Change in the scope of consolidation	-	(5,864)
<b>Beginning cash and cash equivalents, adjusted (a)</b>	<b>554,936</b>	<b>871,321</b>
<b>Profit (loss)</b>	<b>142,035</b>	<b>86,453</b>
<b>Adjustments</b>		
Amortisation and depreciation	143,014	143,988
Adjustment of the provision for restoration, replacement and maintenance of non-compensated reversible assets	1,609	(5,717)
Adjustment of the provision for employee severance indemnities	571	663
Provisions for risks	62	39,116
Profit (loss) of companies accounted for by the equity method (net of dividends collected)	(3,003)	6,379
Capital gain on sale of investments	-	(6,632)
(Revaluations) write-downs of financial assets	-	1,122
Foreign exchange differences	-	(424)
Other capitalised financial charges	(6,274)	(6,342)
Capitalisation of financial charges	(6,385)	(10,483)
<i>Operating cash flow (I)</i>	<u>271,629</u>	<u>248,123</u>
Net change in deferred tax credits and liabilities	2,093	(5,150)
Change in net working capital	30,690	(18,954)
Other changes from operating activity	(1,444)	(23,831)
<i>Change in net working capital and other changes (II)</i>	<u>31,339</u>	<u>(47,935)</u>
<b>Cash generated (absorbed) by operating activity (I+II) (b)</b>	<b>302,968</b>	<b>200,188</b>
Investments in revertible assets	(398,532)	(109,156)
Divestiture of revertible assets	-	-
Grants related to revertible assets	18,549	13,762
<i>Net investments in revertible assets (III)</i>	<u>(379,983)</u>	<u>(95,394)</u>
Investments in property, plant, machinery and other assets	(2,571)	(3,931)
Investments in intangible assets	(4,312)	(690)
Net divestiture of property, plant, machinery and other assets	-	1,338
Net divestiture of intangible assets	-	13
<i>Net investments in intangible and tangible assets (IV)</i>	<u>(6,883)</u>	<u>(3,270)</u>
Divestiture in non-current financial assets – equity investments	5,564	10,380
(Investments)/divestiture in non-current financial assets	(8,923)	-
Purchase of Primav Infrastruttura SA and Ecorodovias Infrastruttura e Logistica SA shares	(30,150)	(53,385)
<i>Net investments in non-current financial assets (V)</i>	<u>(33,509)</u>	<u>(43,005)</u>
<b>Cash generated (absorbed) by investment activity (III+IV+V+VI) (c)</b>	<b>(420,375)</b>	<b>(141,669)</b>
Net change in bank debt	68,785	(53,740)
Issue/(Reimbursement) of Bond Loans	541,023	(231,569)
Change in financial assets	(51,950)	(45,037)
(Investments)/Divestiture of capitalisation policies	38,454	29,328
(Investments)/Divestiture of financial assets	5,915	11,781
Change in other financial liabilities (including Central Insurance Fund)	26,234	6,703
Changes in capital and reserves attributed to minority interests	74,952	-
Changes in shareholders' equity attributed to the Parent Company – purchase of treasury shares	(3,591)	-
Changes in shareholders' equity attributed to the Parent Company	-	-
Dividends (and interim dividends) distributed by the Parent Company	(23,589)	(23,125)
Dividends (and interim dividends) distributed by Subsidiaries to Non-Controlling Interests	(36,637)	(21,769)
<b>Cash generated (absorbed) by financial activity (d)</b>	<b>639,596</b>	<b>(327,428)</b>
<b>Ending cash and cash equivalents (a+b+c+d)</b>	<b>1,077,125</b>	<b>602,412</b>

### Additional information:

• Taxes paid during the period	4,951	43,905
• Financial charges paid during the period	40,335	53,963
• Operating free cash flow		
Operating cash flow	271,629	248,123
Change in net working capital and other changes	31,339	(47,935)
Net investments in revertible assets	(78,983)	(95,394)
Concession – takeover of the A21 Piacenza-Cremona-Brescia	(301,000)	-
<i>Operating free cash flow</i>	<u>(77,015)</u>	<u>104,794</u>